

Position Description – Commercial Manager

SJL Consulting Engineers is an engineering consultancy specialising in a range of engineering design services, drafting, architecture and project management.

If you:

- See through problems to identify opportunities
- Take initiative
- Carry a positive 'can do' approach to your work
- Enjoy working both independently & collaboratively

We would love to hear from you.

We are an engineering consultancy firm based in Regional NSW and offer a range of engineering design services, drafting, architecture and project management. Our expertise extends across both public & private sectors, with previous experience in residential, commercial, industrial, agriculture, mining, roads, rail & education projects.

We are looking to further grow our team by adding a Commercial Manager. The person should be; interested in long-term employment, be keen to learn, & have the ambition to develop themselves further as the company grows. The work offers broad exposure to structural, civil, mechanical engineering designs, architecture, detailing, point cloud survey & project management services across an array of industries.

Position & Duties

Your primary responsibilities and duties of this position are set out below.

- Contribute to the development of scalable company structures and systems to sustainably manage our rapidly growing business.
- Successfully deliver project tenders, proposals, contract awards and contract administration
- Develop strategies to ensure competitive pricing and understanding of market position
- Provide guidance and analytics on company, department and individual performance and efficiencies
- Assist teams with precise and timely project control services, encompassing: estimating, scheduling and cost management
- Provide guidance on commercial best practices
- Foster a culture centred on client value, product quality and positive communication
- Strong computer skills
- Good time management and organisational skills
- Uphold company quality and safety standards

About You:

- Degree or equivalent in commerce, law, project management or Business Administration
- Demonstrated ability to provide leadership, communication, and interpersonal skills to build strong relationships
- Substantial contracting expertise, including in a project setting overseeing high value/complex contracts
- Extensive knowledge and proven understanding of contract management
- Advanced capabilities in analysis and strategic business planning
- Ability to work both independently & collaboratively
- Excellent attention to detail
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Employment & Remuneration:

- A competitive salary will be negotiated with the successful candidate based on experience and qualifications

To apply please email:

A full history of your work experience, qualifications and a detailed cover letter addressing the role requirements to:
info@sjlconsulting.com.au